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Contact Information

Department of Economics, Wellesley College, 106 Central Street, Wellesley, MA 02481

Education

- Ph.D. Princeton University, Economics, 1989
- M.A. Princeton University, Economics, 1987
- B.A. Haverford College, Economics, *Magna cum laude*, 1985

Academic Positions

- Professor of Economics, Wellesley College, 2003 -
- Associate Professor of Economics, Wellesley College, 1996 - 2003
- Assistant Professor of Economics, Wellesley College, 1989 - 1996

Visiting Positions

- Commerce Division Visiting Fellow, Dept. of Economics, University of Otago, NZ, Spring 2000
- Visiting Scholar, Department of Economics, Boston University, Fall 1999
- Visiting Scholar, Federal Reserve Bank of Boston, 1992 - 1993

Editorial Boards & Other Professional Positions

- Editorial Board, *Journal of International Trade and Economic Development*, 2003-
- Board of Directors, *Eastern Economic Association*, 2002-2005
- Editorial Board, *Eastern Economic Journal*, 1997-2006

Awards

- Faculty Research Awards, Wellesley College (multiple years)
- Center for International Business and Economics Research Grant, Michigan State University.
(Award joint with Corinne Krupp, Michigan State. October 1994 - June 1995.)
- U. of Georgia Research Award (Award joint with Gregory Trandel, UGA. Summer 1993.)

Research Interests

Applied Game Theory, Microeconomic Theory, Experimental Economics, International Trade Theory

Publications

BOOKS:

Games of Strategy with Avinash Dixit, Princeton University, and David McAdam, Duke University. (Undergraduate text for courses emphasizing basic concepts of game theory and their applications to situations involving strategically interdependent decision-making.) W.W. Norton, 5th edition, forthcoming 2019. (First edition, 1999; second edition, 2004; third edition, 2009; fourth edition, 2014.)

ARTICLES IN REFEREED PUBLICATIONS:

“The Fair Sex? Fertility Risk and Bargaining” with Margery Lucas and Elissa Koff, Wellesley College. *Psychological Report*, 101(1), 2007, pp. 302-310.

“Modern Commercial Policy: Managed Trade or Retaliation?” with Thomas Prusa, Rutgers University. In James Hartigan, ed., *Handbook of International Trade, Vol. II: Economic and Legal Analysis of Trade Policy and Institutions*, London: Blackwell, 2005, pp. 358-382.

“The Economic and Strategic Motives for Antidumping Filings” with Thomas Prusa, Rutgers University. *Weltwirtschaftliche Archiv* 138(3), September 2002, pp. 389-413.

“Evidence on the Upstream and Downstream Impacts of Antidumping Cases” with Corinne Krupp, Duke University. *North American Journal of Economics and Finance* 13(2), August 2002, pp. 163-178.

“Playing Favorites: Welfare Effects When Strategic Trade Policy Is Set to Favor Producers” with Greg Trandel, University of Georgia. *Southern Economic Journal*, 1996, pp. 163-171.

“A Role for Trade Policy?: Markets with Informational Barriers to Entry.” *The International Trade Journal* 9(2), Summer 1995, pp. 247-271.

“Quality Differentiated Inputs and Trade in Vertically Related Markets.” *Review of International Economics* 3(1), February 1995, pp. 104-117.

“Pareto Superior Trade Policy,” with Greg Trandel, University of Georgia. *Journal of International Trade and Economic Development* 3(1), November 1994, pp. 277-288.

“Pareto Ranking Optimal Tariffs under Foreign Monopoly,” with Carsten Kowalczyk, Dartmouth College. *Economics Letters* 45(3), July 1994, pp. 355-359.

“A Pareto Comparison of Ad Valorem and Unit Taxes in Noncompetitive Environments,” with Greg Trandel, Univ. of Georgia. *Journal of Public Economics* 53(1), January 1994, pp. 53-71.

“Input Tariffs as a Way to Deal with Dumping.” *New England Economic Review*, Nov/Dec 1993, pp. 45-55.

“Industrialization and Labor Demand.” *Eastern Economic Journal*, 19(2), Spring 1993, pp. 209-222.

“Strategic Product Choice and Equilibrium Traps for Less Developed Countries.” *Journal of International Trade and Economic Development*, 2(1), June 1993, pp. 1-26.

“Consistent Comparisons Between Monopoly and Perfect Competition” with Karl Case, Len Nichols and Ann Velenchik. *Journal of Economic Education* 23(3), Summer 1992, pp. 255-261.

BOOK REVIEWS:

Review of *The Handbook of Experimental Economics*, ed. By John Kagel and Alvin Roth (Princeton, NJ: Princeton University Press, 2016). *CHOICE* 54(7), March 2017, #54-3333.

Review of *Getting Your Way: Strategic Dilemmas in the Real World* by James M. Jasper (Chicago, IL: University of Chicago Press, 2006). *Journal of Economic Literature*, 45(4), December 2007, pp. 1092-93.

Review of *Women Don't Ask: Negotiation and the Gender Divide* by Linda Babcock and Sara Laschever (Princeton, NJ: Princeton University Press, 2003). *Journal of Economic Literature*, 42(4), December 2004, pp. 1143-44.

Review of *Applied International Trade Analysis* by Harry P. Bowen, Abraham Hollander, and Jean-Marie Viaene (Ann Arbor, MI: University of Michigan Press, 1998). *Review of International Economics*, 9(3), August, 2001.

Review of *Strategic Planning in Technology Transfer to Less Developed Countries* by Christian N. Madu. (NY: Quorum Books, 1992). *Growth and Change* 23(4), Fall 1992, pp. 532-533.

OTHER PAPERS:

“John F. Nash Jr.’s Contributions to Game Theory and their Influence on Economic Research Methods and Teaching.” In Constantina Kottaridi and Gregorios Siourounix (Eds.), *Game Theory B A festschrift in honor of John Nash*, Athens, Greece: Eurasia Publications, 2002. (Published in Greek as “Η συμβολή του John F. Nash Jr. στη Θεωρία Παιγνίων και η επιρροή της στις μεθόδους της οικονομικής έρευνας και διδασκαλίας.”)

UNPUBLISHED WORKING PAPERS:

“A Step Ahead: Experienced Play in the p-Beauty Game” with Jeffrey Livingston (Bentley University), Wellesley College Working Paper, July 2010.

“Communication, Advice and Beliefs in an Experimental Public Goods Game,” with Ananish Chaudhuri (U Auckland) and Pushkar Maitra (Monash U). Monash Economics Working Papers 05/06, 2006.

Professional Affiliations and Activities

MEMBERSHIPS:

American Economic Association; Committee on the Status of Women in the Economics Profession; Eastern Economic Association; International Economics and Finance Society

ARTICLES REFEREED FOR:

American Economic Review; Canadian Journal of Economics; Eastern Economic Journal; Economics Letters; International Economic Journal; International Economic Review; International Journal of Industrial Organization; International Tax and Public Finance; Journal of Conflict Resolution; Journal of Economic Behavior and Organization; Journal of Economic Education; Journal of International Economics; Journal of International Trade and Economic Development; Journal of Public Economics; Quarterly Journal of Economics; Quarterly Journal of Political Science; RAND Journal of Economics; Review of International Economics; World Economy

GRANT APPLICATIONS REFEREED FOR:

Research Grants Council of Hong Kong

Teaching and Service Activities

COURSES TAUGHT AT WELLESLEY:

Introductory Microeconomics
Microeconomic Analysis
Games of Strategy (sophomore level)
Industrial Organization (senior level)
International Trade Theory (senior level)
Advanced Microeconomic Analysis (senior level)

SELECTED SERVICE TO COLLEGE:

Program Director, Quantitative Reasoning Program (2018-19)
Member, Merit Advisory Committee (2018-2021)
Member, Medical Professions Advisory Committee (2014-2018)
Member, Board of Trustees Proxy Voting Subcommittee (2013-2015)
Co-Director, Peace and Justice Studies Program (2013-14)
Member, R&P Committee, Peace and Justice Studies (2012-)
First-Year Advisor (every other year, 5 students, 2010-)
Member, R&P Committee, Quantitative Reasoning Program (2018-)
Chair, R&P Committee, Quantitative Reasoning Program (2004, 2008-2018)
Director, Wellesley/Brandeis BA/MA Program (2011-)
Member, Peace and Justice Studies Faculty Advisory Board (2010-)
Member, College Merit Committee (2009-2010)
Co-Coordinator, Wellesley/Brandeis BA/MAief Program (2004-2011)
Member, Extramural Graduate Fellowship Committee (2006-2008)
Chair, Department of Economics, (2000-2004)
Member, Trustee Finance Committee (2000-2002)
President, Wellesley College Chapter of Phi Beta Kappa (1998-2004)
Faculty Director of Orientation (1998-2001)
Treasurer, Wellesley College Chapter of Phi Beta Kappa (1991-1998)
Member, Trustee Student Life Committee (1996-1998)
Faculty Director, First-year Student Faculty Advising Program (1996-1998)
Founding Member, Faculty Friends of Athletics (1993)
Member, Committee for a Quantitative Reasoning Requirement (1993-1996)

OTHER TEACHING:

“Game Theory: An Introduction to Concepts and Applications,” Teachers as Scholars Program,
Harvard Graduate School of Education. January 2003 and January 2004.